

VACANCY



Job Title: CHIEF BUSINESS OFFICER

Reporting to: MANAGING DIRECTOR/CEO

Job Summary

To provide overall leadership and custody of the Commercial Banking Business Team in delivery/ Implementation of business strategy to ensure actualization of target business revenue, market share growth and profitability.

Major Duties and Responsibilities	Minimum Education Qualification
<ul style="list-style-type: none">• Manage and grow the Commercial Banking department and new business ventures in terms of customers, target markets, product offerings, revenue generation and cost management.• Develop business opportunities and monitor business activities in line with the Bank's long-term strategic and annual business plans, and ensure that the Bank promptly reacts to changing market conditions and customer needs, and remains competitive.• Responsible for overall risk management for business functions, incorporating linked credit, operations and portfolio risk in full compliance with the Bank's Credit Policy, Bank of Uganda guidelines and appropriate provisions of relevant legislation.• Develop and implement structures and systems that facilitate achievement of strategies, compliance with requirements, and optimal operational cost management.• Develop and implement a high performance based and vibrant culture that facilitates employee learning, growth and job satisfaction; and achieves resource retention.• Ensure maintenance of a business intelligence management system that will enable continuous tracking of Business performance, customer and product profitability, and customer satisfaction.• Drive efficiency by advising and implementing optimal balance sheet, off balance sheet and transactional mix of products and services.• Comply with all requirements of Executive Management relating to Corporate Governance, in particular prepare all information required to ensure the Department is in line with the Bank's overall governance framework.• Ensure the department complies fully with all required procedures and laws including AML, FIA, internal policies etc.• Provide effective leadership and direction to the department to ensure the execution and achievement of the financial and other objectives identified in the strategic plan within the agreed timelines.	<ul style="list-style-type: none">• A Bachelor's degree in a business related course from a recognized University.• A professional or postgraduate qualifications will be an added advantage.
	Work Experience
	<ul style="list-style-type: none">• A minimum of 10 years working experience in banking with at least 5 years in a senior business role within the financial services industry.• Sound experience in business development within the banking sector.• Demonstrable ability to manage diverse teams and customer relationships;
Key Required Skills	
	<ul style="list-style-type: none">• Leadership and People management skills• Good oral and written communication skills• Good negotiation and influencing skills• Professional disposition• Rational and analytical thinking• Ability to work under pressure with tight deadlines• In-depth knowledge of Banking industry• Networking and market intelligence• Demonstrated high levels of integrity and ability to create trust

All interested candidates who meet the criteria indicated above are requested to send their applications, and updated Curriculum Vitae to the following email: recruit@orient-bank.com

Deadline is Tuesday, 10th November, 2020 at 5:00pm.

Note: Only shortlisted candidates will be contacted